

MUNICIPAL BUILDING 655 Blacklick St. Groveport, OH 43125 614.836.5301 www.groveport.org

To: Mayor, Members of Council and City Administrator

From: Jason Carr, CPA, Finance Director

**Date:** February 28, 2025

**RE:** Recreation & Aquatic Center Fund Financial Analysis

Ordinance No. 2025-002 provides for establishing membership fees for the Recreation Center thereby amending the existing fee schedule set forth in Ordinance No. 2019-018. Historically, both the Recreation Center and the Aquatic Center operate at a loss, whereas receipts from operations (i.e. memberships, daily pass sales, fitness classes, etc.) are not sufficient to cover operating expenses (i.e. salaries and benefits, materials and supplies, contractual services). The City has not performed a review of Recreation Center membership fees for over fifteen (15) years and based on annual inflation, operating losses have increased significantly since 2016.

The following tables provides a historical summary of operating losses for the period January 1, 2016 through December 31, 2024 for the Recreation and Aquatic Center Fund.

Year Ended December 31,	2016	2017	2018	2019	2020	2021
Recreation Center	(\$290,484)	(\$598,716)	(\$781,966)	(\$905,266)	(\$1,277,914)	(\$1,103,478)
Aquatic Center	(23,881)	(143,089)	(76,122)	(3,174)	(76,781)	(124,268)
Total Rec. & Aquatic Center	(314,365)	(741,805)	(858,088)	(908,440)	(1,354,695)	(1,227,746)

## **Operating Income (Loss) From Operations**

Year Ended December 31,	2022	2023	2024	Total
Recreation Center	(\$1,023,260)	(\$976,111)	(\$1,337,213)	(\$8,294,411)
Aquatic Center	(125,660)	(407,978)	(480,163)	(1,461,112
Total Rec. & Aquatic Center	(1,148,920)	(1,384,089)	(1,817,376)	(9,755,523)

See pages 4-6 to see supporting revenue and expenditure schedules supporting the reported operation loss from operations above.

City of Groveport Recreation & Aquatic Center Fund Financial Analysis Page 2

## **Operating Subsidies from the General Fund**

Due to the City's Recreation and Aquatic Center Fund annual receipts are not sufficient to cover operating expenses as noted on page 1, the General Fund must transfer money in order to balance the budget. The following table provides the amount of transfer from the General Fund along with comparisons to the City of Westerville and the City of Dublin. These cities report their recreational activities in a separate fund and require General Fund transfers to balance their budgets as well.

	CITY OF GROVEPORT														
YTD December 31,	2019	2020	2021	2022	2023	2024									
Transfers Out	\$1,000,000	\$1,100,000	\$1,400,000	\$1,250,000	\$1,500,000	\$1,950,000									
General Fund Balance	3,766,104	3,986,961	5,947,898	9,904,333	14,632,136	20,161,595									
% of Transfer from General Fund Balance	26.55%	27.59%	23.54%	12.62%	10.25%	9.67%									

		CITY OF	WESTERVILLE		-
YTD December 31,	2019	2020	2021	2022	2023
Transfers Out	\$6,400,000	\$7,080,000	\$7,300,000	\$7,900,000	\$6,150,000
General Fund Balance	43,311,549	46,729,435	53,251,976	54,429,935	55,223,527
% of Transfer from General Fund Balance	14.78%	15.15%	13.71%	14.51%	11.13%

		CITY	OF DUBLIN		
YTD December 31,	2019	2020	2021	2022	2023
Transfers Out	\$4,170,000	\$5,375,000	\$3,413,640	\$3,400,000	\$4,500,000
General Fund Balance	110,425,540	119,785,196	110,030,730	110,093,146	118,648,643
% of Transfer from General Fund Balance	3.78%	4.40%	3.10%	3.08%	3.79%

Based on the City of Groveport's conservative budgeting practices, the Administration has grown the General Fund balance since 2019 therefore reducing the financial impact by percentage.

The amount subsidized by the City of Groveport is comparable to the City of Westerville only as the General Fund balance of Groveport has increased. Compared to the City of Dublin, the impact on the Groveport General Fund is far greater and then the City of Dublin.

A material decrease in General Fund income taxes and the continued increase in transfers out to the Recreation and Aquatic Center Fund would significantly impact the General Fund's ability to subsidize other funds, such as the Golf Course Fund, Street Fund, Transportation Services Fund and Senior Center Fund.

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## **Projected Increase in Operating Revenues**

The proposed increase in membership rates will not be sufficient to eliminate past or future operating losses of the Recreation Center noting the proposed increase will only help reduce the General Fund transfer needed to balance the budget. Assuming the rate structure was in affect for calendar year 2023 and 2024, combined with the projected increase in 2025, the loss from operations would be as follows:

Description	YTD 12/31/2023	YTD 12/31/2024	Projected YTD 12/31/2025
Recreation & Aquatic Center Operating Loss	(\$1,384,089)	(\$1,817,376)	(\$1,448,340)
Increase in Membership	 (\$1,501,007)	(\$1,017,370)	(\$1,110,510)
Receipts New Fee			
Schedule	204,657	227,262	238,625
<b>Revised Operating Loss</b>	(\$1,179,432)	(\$1,590,114)	(\$1,209,715)

The Administration will not be able to establish rates at a level which will address the operating loss projected for future years. The overall operating loss has increased in past years based on increasing staffing levels at the Aquatic Center combined with significant increases in hourly rates to attract and retain lifeguards each year.

General commodity costs have significantly increased since 2020 (i.e. electricity, natural gas, chemicals) necessary for operations have also outpaced receipts and any membership gains from previous years.

	RECREATION AND AQUATIC CENTER FUND REVENUES AND EXPENDITURES JANUARY 1, 2016 - DECEMBER 31, 2024																				
ACCOUNT DESCRIPTION		YEAR ENDED 2016		YEAR ENDED 2017		YEAR ENDED 2018		YEAR ENDED 2019		YEAR ENDED 2020		YEAR ENDED 2021		YEAR ENDED 2022		YEAR ENDED 2023		YEAR ENDED 2024			TOTALS
220.00.41511	AC INDOOR	\$	93,373	\$	65,017	\$	49,898	\$	55,433	\$	26,864	\$	36,213	\$	50,324	\$	67,009	\$	62,068	\$	506,199
220.00.41512	AC MEMBERSHIP FEES		430,702	3	364,945		407,795		442,353		(2,382)		236,935		275,657		294,155		314,742		2,764,902
220.00.41513	RC MEMBERSHIP FEE'S		845,421	7	755,595		765,868		833,722		365,695		414,783		507,860		519,089		564,284		5,572,319
220.00.41520	SENIOR CENTER DAY TRIP FEES		-		-		-		543		1,943		1,241		-		160		-		3,887
220.00.41530	RECREATION PROGRAM FEE		30,992		29,025		24,772		17,601		5,217		12,969		1,554		(449)		2,930		124,610
220.00.41531	RECREATION ATHLETICS		106,789		103,126		100,724		101,329		22,950		47,376		105,257		81,936		85,042		754,529
220.00.41532	RC SILVER SNEAKERS		115,863	1	124,548		95,430		29,142		73,274		71,311		70,560		77,744		86,904		744,776
220.00.41533	RC OPTUM FITNESS		-		-		2,377		4,850		7,329		10,952		13,996		16,694		22,104		78,302
220.00.41534	CBUS RADIO GROUP COUPONS		-		-		-		-		-		-		-		-		(4,426)		(4,426)
220.00.41536	FITNESS INSTRUCTORS		73,493		70,244		65,713		63,555		19,788		39,720		53,584		67,811		67,705		521,612
220.00.41537	RC CAPITAL-CONTRA REVENUE ACCOUNT		(34,472)		(30,907)		(30,177)		(32,149)		(84,359)		(114,640)		(117,871)		(132,417)		(158,906)		(735,898)
220.00.41840	MISCELLANEOUS		87		4,735		495		12,677		14,595		4,470		7,654		4,343		4,536		53,593
220.00.41852	BWC EMPLOYER PREMIUM REFUND		4,494		10,874		15,800		13,218		35,392		-		343		1,252		1,202		82,575
220.00.41860	HEALTH CARE CONTRIBUTION		16,897		19,723		18,990		15,445		16,514		16,796		20,636		18,598		20,821		164,420
	TOTAL OPERATING RECEIPTS		1,683,640	1,5	516,925		1,517,685		1,557,718		502,819		778,127		989,554		1,015,926		1,069,006		10,631,400
OPERATING EXPEN	IDITURES:																				
Salaries and Benefi			1,241,215	1.2	290,527		1,287,671		1,244,305		1,129,126		1,256,526		1,267,452		1,441,599		1,774,413		11,932,834
Operational Costs			756,790		968,204		1,088,102		1,221,853		728,388		749,347		871,022		958,416		1,111,969		8,454,089
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TOTAL OPERATING	EXPENDITURES		1,998,005	2,2	258,731		2,375,773		2,466,158		1,857,514		2,005,873		2,138,474		2,400,015		2,886,382		20,386,923
OPERATING INCOM	1E (LOSS)		(314,365)	(7	741,805)		(858,088)		(908,440)		(1,354,695)		(1,227,746)		(1,148,920)		(1,384,089)		(1,817,376)		<mark>(9,755,523)</mark>
Debt			18,238		6,480		7,876		9,178		8,343		8,342		8,343		2,085				68,885
Capital Outlay			358,517	1	122,938		58,161		41,950		6,545		0,542		8,343		2,085		- 115,332		924,825
capital Outlay			558,517		122,550		56,101		41,550								227,527		115,552		524,825
	IE (LOSS) AFTER DEBT SERVICE																				
AND CAPITAL OU	JTLAY		(691,120)	(8	371,223)		(924,125)		(959,568)		(1,363,038)		(1,236,088)		(1,157,263)		(1,614,101)		(1,932,708)		(10,749,233)
GENERAL FUND TRA	ANSEER (SUBSIDY)																				
	ON & AQUATIC CENTER FUND	\$	700,000	\$ 1,1	155,000	\$	1,140,723	\$	1,000,000	\$	1,100,000	\$	1,400,000	\$	1,250,000	\$	1,500,000	\$	1,950,000	\$	11,195,723
GENERAL FUND BAI	LANCE	\$	1,730,182	\$ 2,8	396,141	\$	2,831,174	\$	3,766,104	\$	3,986,961	\$	5,947,898	\$	9,904,333	\$	14,632,136	\$	20,161,595	\$	65,856,524
			<u> </u>		<u> </u>				<u> </u>		<u> </u>		<u> </u>		<u> </u>						
% OF TRANSFER CO	MPARED TO GENERAL FUND BALANCE		40.46%		39.88%		40.29%		26.55%		27.59%		23.54%		12.62%		10.25%		9.67%		17.00%

	RECREATION CENTER REVENUES AND EXPENDITURES JANUARY 1, 2016 - DECEMBER 31, 2024														
ACCOUNT DESCRIPTION		YEAR ENDED 2016	YEAR ENDED 2017	YEAR ENDED 2018	YEAR ENDED 2019	YEAR ENDED 2020	YEAR ENDED 2021	YEAR ENDED 2022	YEAR ENDED 2023	YEAR ENDED 2024	TOTALS				
220.00.41511 220.00.41513 220.00.41530 220.00.41530 220.00.41531 220.00.41532 220.00.41533 220.00.41534 220.00.41534 220.00.41537 220.00.41840 220.00.41860	AC INDOOR RC MEMBERSHIP FEE'S SENIOR CENTER DAY TRIP FEES RECREATION PROGRAM FEE RECREATION ATHLETICS RC SILVER SNEAKERS RC OPTUM FITNESS CBUS RADIO GROUP COUPONS FITNESS INSTRUCTORS RC CAPITAL-CONTRA REVENUE ACCOUNT MISCELLANEOUS BWC EMPLOYER PREMIUM REFUND	\$ 93,373 845,421 - 30,992 106,789 115,863 - - 73,493 (34,472) 87 4,494 16,897	\$ 65,017 755,595 - 29,025 103,126 124,548 - - 70,244 (30,907) 4,735 10,874 19,723	\$ 49,898 765,868 - 24,772 100,724 95,430 2,377 - 65,713 (30,177) 495 15,800 18,990	\$ 55,433 833,722 543 17,601 101,329 29,142 4,850 - 63,555 (32,149) 12,677 13,218 15,445	\$ 26,864 365,695 1,943 5,217 22,950 73,274 7,329 - 19,788 (84,359) 14,595 35,392 16,514	\$ 36,213 414,783 1,241 12,969 47,376 71,311 10,952 - 39,720 (114,640) 4,470 - 16,796	\$ 50,324 507,860 - 1,554 105,257 70,560 13,996 - 53,584 (117,871) 7,654 343 20,636	\$ 67,009 519,089 160 (449) 81,936 77,744 16,694 - 67,811 (132,417) 4,343 1,252 18,598	\$ 62,068 564,284 - 2,930 85,042 86,904 22,104 (4,426) 67,705 (158,906) 4,536 1,202 20,821	\$ 506,19 5,572,31 3,88 124,61 754,52 744,77 78,30 (4,42 521,61 (735,89 53,59 82,57 164,42				
<b>OPERATING EXPEN</b> Salaries and Benef Operational Costs		1,252,937 1,002,128 541,294	1,151,980 1,047,638 703,058	1,109,890 1,061,019 830,837	1,115,365 1,073,865 946,767	505,202 1,121,014 662,102	541,192 1,038,641 606,029	713,897 1,028,807 708,350	721,771 960,127 737,755	754,264 1,148,569 942,909	7,866,4 9,481,8 6,679,1				
TOTAL OPERATING		1,543,422 (290,484)	1,750,696	1,891,856	2,020,632	<u> </u>	1,644,670	1,737,157	1,697,882 (976,111)	2,091,478	16,160,90				
Debt Capital Outlay OPERATING INCOM AND CAPITAL OU	IE (LOSS) AFTER DEBT SERVICE	18,238 358,517 \$ (667,239)	6,480 122,938 \$ (728,134)	7,876 58,161 \$ (848,003)	9,178 41,950 \$ (956,394)	\$ (1,286,257)	\$ (1,111,820)	8,343 \$ (1,031,603)	2,085 227,927 \$ (1,206,123)		68,88 924,82 \$ (9,288,12				

AQUATIC CENTER REVENUES AND EXPENDITURES JANUARY 1, 2016 - DECEMBER 31, 2024																			
YE	AR ENDED 2016	AR ENDED YEAR ENDED			YE	YEAR ENDED 2019		YEAR ENDED 2020		YEAR ENDED 2021		YEAR ENDED 2022		AR ENDED	YEAR ENDED 2024			TOTALS	
\$	430,702	\$	364,945	\$	407,795	\$	442,353	\$	(2,382)	\$	236,935	\$	275,657	\$	294,155	\$	314,742	\$	2,764,902
	239,087		242,889		226,652		170,440		8,112		217,885		238,645		481,472		625,844		2,451,028
	215,496		265,146		257,265		275,086		66,286		143,318		162,672		220,661		169,060		1,774,988
	454,583		508,035		483,918		445,526		74,398		361,203		401,317		702,133		794,904		4,226,016
Ś	(23,881)	\$	(143,089)	\$	(76,122)	\$	(3,173)	\$	(76,781)	Ś	(124.267)	\$	(125,660)	Ś	(407,978)	\$	(480,162)	Ś	(1,461,114
_		\$ 430,702 239,087 215,496 454,583	2016     \$   430,702   \$     239,087   215,496     454,583	YEAR ENDED 2016   YEAR ENDED 2017     \$ 430,702   \$ 364,945     239,087   242,889     215,496   265,146     454,583   508,035	YEAR ENDED 2016   YEAR ENDED 2017   YEAR 2017     \$ 430,702   \$ 364,945   \$     239,087   242,889   215,496     215,496   265,146	YEAR ENDED 2016   YEAR ENDED 2017   YEAR ENDED 2018     \$ 430,702   \$ 364,945   \$ 407,795     239,087   242,889   226,652     215,496   265,146   257,265     454,583   508,035   483,918	YEAR ENDED   YEAR ENDED   YEAR ENDED   YEAR ENDED   YEAR ENDED   YEAR     \$ 430,702   \$ 364,945   \$ 407,795   \$     239,087   242,889   226,652   257,265     215,496   265,146   257,265   483,918	YEAR ENDED 2016   YEAR ENDED 2017   YEAR ENDED 2018   YEAR ENDED 2019     \$ 430,702   \$ 364,945   \$ 407,795   \$ 442,353     239,087   242,889   226,652   170,440     215,496   265,146   257,265   275,086     454,583   508,035   483,918   445,526	YEAR ENDED   YEAR     \$ 430,702   \$ 364,945   \$ 407,795   \$ 442,353   \$     239,087   242,889   226,652   170,440   257,265   275,086     454,583   508,035   483,918   445,526   170,440   100,440	YEAR ENDED   YEAR EN	YEAR ENDED   YEAR EN	JANUARY 1, 2016 - DECEMBER 31, 2024     YEAR ENDED 2016   YEAR ENDED 2017   YEAR ENDED 2018   YEAR ENDED 2019   YEAR ENDED 2020   YEAR ENDED 2021     \$ 430,702   \$ 364,945   \$ 407,795   \$ 442,353   \$ (2,382)   \$ 236,935     239,087   242,889   226,652   170,440   8,112   217,885     215,496   265,146   257,265   275,086   66,286   143,318     454,583   508,035   483,918   445,526   74,398   361,203	JANUARY 1, 2016 - DECEMBER 31, 2024     YEAR ENDED 2016   YEAR ENDED 2017   YEAR ENDED 2018   YEAR ENDED 2019   YEAR ENDED 2020   YEAR ENDED 2021   YEAR ENDED 2021   YEAR ENDED 2020   YEAR ENDED 2021   YEAR ENDED 2021   YEAR ENDED 2020   YEAR ENDED 2021   YEAR ENDED 2020   YEAR ENDED 2021   YEAR ENDED 2021   YEAR ENDED 2020   YEAR ENDED 2021   YEAR ENDED 2021   YEAR ENDED 2020   YEAR ENDED 2021   YEAR ENDED 2021   YEAR ENDED 2021   YEAR ENDED 2021   YEAR ENDED 2020   YEAR ENDED 2021   YEAR ENDED 2021   YEAR ENDED 2021   YEAR ENDED 2020   YEAR ENDED 2021   YEAR ENDED 2021   YEAR ENDED 2021   YEAR ENDED 2021   YEAR ENDED 2021   YEAR ENDED 2020   YEAR ENDED 2021   YEAR ENDED 2020   YEAR ENDED 2021   YEAR ENDED 2020   YEAR ENDED 2020   YEAR ENDED 2020	JANUARY 1, 2016 - DECEMBER 31, 2024     YEAR ENDED 2016   YEAR ENDED 2017   YEAR ENDED 2018   YEAR ENDED 2019   YEAR ENDED 2020   YEAR ENDED 2021   YEAR ENDED 2021	JANUARY 1, 2016 - DECEMBER 31, 2024   YEAR ENDED YEAR ENDE	JANUARY 1, 2016 - DECEMBER 31, 2024   YEAR ENDED YEAR ENDE	JANUARY 1, 2016 - DECEMBER 31, 2024   YEAR ENDED YEAR ENDE	JANUARY 1, 2016 - DECEMBER 31, 2024   YEAR ENDED Year EnDE	JANUARY 1, 2016 - DECEMBER 31, 2024   YEAR ENDED YEAR ENDE