



ECONOMIC DEVELOPMENT REPORT TO COUNCIL

February 15, 2024

EXTERNAL MEETINGS OF NOTE

Multi	Heavy haul coordination meetings (ODOT, Capital City, Edwards, etc.)
Multi	Clous Rd Partners RE: Rezoning and Development Plan submission for Planning & Zoning Commission
01/11	Abdullah Ansar RE: Relationship development & real estate discussion
01/12	Economic Development Advisory Council (EDAC) meeting
01/17	Columbus Partnership RE: One-time Strategic Community Investment Fund
01/18	One Columbus RE: Economic Development Strategy
01/19	Dr. Land/Dr. Shapiro RE: E. Main Street properties (tenants, parking, roadway improvements)
01/24	Columbus Business First RE: Paid advertising opportunities
01/25	Placer.ai RE: Real estate development tools & demo
01/26	Michael Novakov (DiPerna Development Advisors) RE: Development financing tools
01/26	Mark Studley RE: Light industrial development
01/29	Tenby Partners RE: Wilson Road property tour & real estate discussion
01/30	Doug Lance (Brennen Investments) & Rick Trott (CBRE) RE: Utility planning discussion
02/01	City of Columbus (Development and Public Utilities) RE: Area C development framework
02/01	MORPC RE: Competitive Advantage Projects (CAP), Comprehensive Economic Development Strategy (CEDS), Floodplain management, LinkUS, Rickenbacker Area Working Group
02/02	Economic Development Advisory Council (EDAC) meeting
02/05	Brent Stamm (Newmark) RE: Real estate & planning discussion
02/06	Mobiniti RE: Communications tools & demo
02/06	Fr. O'Connor (St. Mary's) RE: Alienation & real estate planning

02/08	Holly Gross (Benesch) RE: Consulting services exploration
02/08	Fischer Homes RE: Real estate planning (residential)
02/09	Addison Properties RE: Real estate planning (residential)
02/12	Columbus Partnership RE: War Room Monthly Grants Awareness meeting
02/13	Wilcox Communities RE: Real estate planning (residential)
02/14	Connect Realty RE: Real estate planning (residential and commercial)

EVENTS

- **LinkUS** – Groveport’s Development Director was invited to serve on the LinkUS Equitable Transit-Oriented Development Committee (ETOD) and attended ETOD meetings on 1/19 and 2/14. This committee is one of the four newly-established LinkUS Committees designed to propel the initiative forward and ready the community for a fall 2024 ballot initiative designed to raise \$8 billion over 28 years.

Equitable Transit-Oriented Development is a national best practice concept that refers to efforts that are pursued with an explicit commitment to achieving equity goals. These efforts ensure that individuals who have historically been harmed by housing and infrastructure policies that led to racial segregation and divestment are instead helped by new development moving forward. With strategies in place to preserve and expand affordable housing, protect tenants from rising costs, connect residents to jobs and economic opportunities, stabilize and support small local businesses, and more, ETOD can foster equitable development and create healthy, opportunity rich neighborhoods.

Additionally, Groveport’s Development Director was asked to participate in the LinkUS Workforce Advancement Committee Stakeholder Group meeting on February 12, 2024.

- **Commercial Real Estate Broker Open House** – Groveport’s Development Director attended (and informally co-hosted) a commercial real estate broker open house with CBRE on February 13, 2024 to highlight some recent “make ready” improvements (paint, LED lighting upgrade, etc.) for +/- 184,000 SF available at 5920 Green Pointe Drive South. The event was well attended with approximately 30 brokers over 90 minutes.

OTHER ACTIVITIES

- **Area C Development Framework** – Groveport’s Development Director spearheaded efforts to advance the Area C Development Framework and, together with the City Administrator, City Engineer, and Chief Building Official, reviewed the four submissions from qualified consulting firms in response to the City’s late 2023 Request For Proposals. A recommendation to proceed with allocating funds and executing a service agreement is imminent pending a final consultant interview and scope refinement.
- **Accomplished Quarter 1 2023 Business Retention Visits:**
 - Fluvitex
 - KDC/One